

Arkansas Trucking Association
Maintenance & Technology Council Meeting
Springdale, AR, March 11, 2008

Welcome

Host Chairman – Carl Desens, J.B. Hunt

I'd like to call this meeting of the Arkansas Trucking Association's Maintenance and Technology Council to order at this time. This is your council and I encourage your involvement and hope everyone takes away some benefit for your time invested.

Housekeeping

- Point out emergency exits
- Informal Meeting format, feel free to use the facilities as needed and point out location
- Out of courtesy to others, please turn off or put on silent cell phones and pagers, if you need to make a call step out of the room.
- We encourage participation but please stand and be recognized then state your name.
- Robert's Rules of Order, as revised will govern these proceedings.

Introductions

First we would like to thank Mr. Craig Russell from Multi Seal Corporation. He presented at the January M&TC meeting in Little Rock and informed us on how to incorporate high performance tire sealant into a fleet preventative maintenance program.

Today we have Dave Mendez and Kris Zinszer from XscapeEZ as well as Steve Keppler from CVSA as they bring us information about the Wireless Roadside Safety Inspection research Program. Unfortunately, Mr. Keppler was not able to join us due to traveling issues, but we thank him for the information and effort he has put forth.

Now I would like for us to do self-introductions.

Safety message

Once again we are seeing evidence of people driving distracted. Things like cell phones, eating food, even something as simple as adjusting the radio can cause us to take our eyes off of the road for a few seconds and lead to an accident. In those few seconds a lot can happen. An animal can enter the roadway, something can come off of a vehicle in front of us or a vehicle can slow down or stop. The pictures that you are seeing are from an accident on the Indiana toll road. The driver who caused this accident was either on his cell phone or was trying to use it. They never even slowed down until impact.

Recently while at a stop light I watched the drivers of the vehicles as they passed by. Out of 10 vehicles 4 were talking on what appeared to be a cell phone. Anything that takes our attention away from the task at hand, in this case driving, can cause an accident that can be fatal. In the days ahead take time to think about what you do and what you can do to keep your attention on the task at hand.

Reading of the minutes of the last meeting dated

The minutes were published on the web site after our last meeting in Northwest Arkansas. May we have a motion to approve those minutes? Is there a second?

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Reports of Standing Committees

Brent Hilton will be presenting our TMC report.

The Technology and Maintenance Council held its 2008 Annual Meeting and Transportation Technology Exhibition, Feb. 4-7 at the Orange County Convention Center and Rosen Centre Hotel, in Orlando, Fla.

The meeting departed from its original schedule of having Task Force meetings on the opening day. Instead, technical sessions began the opening day with Task Force meetings held on Tuesday. Monday's schedule also included a Kickoff Luncheon with NASCAR's Rusty Wallace as speaker, Fleet Talk, and Shop Talk followed by the exhibit Grand Opening.

In conjunction with the meeting, TMC hosted North America's first major transportation equipment show of 2008. The 2008 TMC Transportation Technology Exhibition featured approximately 315 exhibitors across more than 210,000-sq-ft. convention hall with a total meeting/exhibit attendance of more than 3,000. More than 95 TMC Task Forces met during the week to work on equipment maintenance and engineering Recommended Practices.

The meeting, "TMC and Trucking: Technology on the Move," provided the opportunity for industry professionals to gather the latest updates on fuel economy improvements, onboard diagnostics for the next generations of engines, new braking systems, and hybrid technology for walk-in type vehicles.

The first technical session, 2007 Engine Report Card, included different perspectives from fleets and from truck and engine makers on the transition to new engine technology. FedEx reported a 3 percent decline in fuel economy and a 7 thousand dollar increase in Acquisition cost of the product. Schneider reported that they have found a 50 percent reduction in fuel filter life, repairs to be 4.6 times more, seeing a 15 percent increase in towing expenses, 20 percent increase in downtime and a 2 percent decline in fuel economy and felt this was for the regens. Panelists discussed the introduction of the 2010 engines and the most talked about item with these were the addition of the codes that will be seen on these engines.

Mini-technical sessions included; Selection and Installation of Power Inverters; Busting Commonly Held Wheel Torque Myths (this was really a hit as Peggy Fisher with Tire Stamp was dressed up like Adam and Mitchell Windorff with Schneider National was playing the part of Jamie on the popular show Mythbusters) ; Cab and In-Cab Fuel Economy Improvement: Techniques and Technologies; Countering Counterfeit Parts (I was hoping Kenneth Calhoun would be here to give us an update on this); Stopping Systems Update for 2008; What you need to Know About Onboard Diagnostics for 2010 Engines; Hybrid Opportunities for the Walk-In Van type vehicles; Recommendations for a Standard Body/Chassis Interface for Vocational Vehicles.

Thursday's TMC Industry awards Luncheon speaker was Joseph H. Petrowski, president and CEO of Gulf Oil. For a list of awards given at the luncheon, please go to tmc.truckline.com. On this web page you will also find a complete listing of the newly elected officers.

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TMC will hold its 2008 Fall Meeting and its fourth National Technician Skills Competition — TMC SuperTech2008 — Sept. 15-18 at the Renaissance Hotel & Nashville Convention Center, Nashville, Tenn. The National Technician Skills Competition for finalists of state and corporate technician competitions is being organized by TMC's Professional Technical Development Committee. For information on PTDC, the technician skills competition or opportunities for corporate sponsorship, contact TMC at (703) 838-1763 or visit TMC's Web site at <http://tmc.truckline.com>.

I want to take a minute of your time now to mention one of the items that I need your help on as Chairman of TMC. We are faced with a lot of change in our industry today. We are faced with new stopping distances that we will be required to meet, new engine emissions to meet EPA requirements, a new highway bill that will be coming out in 2009 and others as you all know. Don't get me wrong, I'm not disagreeing with these changes, my company and I strongly supports safety and a greener earth. These changes require more and more of us as maintenance managers to strive to keep cost down and meet requirements. We must work together to accomplish these goals.

Fuel cost, oh how big fuel economy has gotten on our equipment and there are so many items on our equipment that affect fuel economy. There are such a growing number of different fuel types out there today we almost need a manual to tell us what they all are and what they do.

With all that said, TMC has always stayed on top of change, and it is ever so important today that we continue to do this. I believe that we need to get the Dealer Network much more involved in the Council, this would greatly benefit the growth of the council as well as the industry, not only from the truck dealership, but the Engine, Trailers and the list could grow from there.

I've been working with the Service/Dealer network for my company's needs for 20 plus years and I know first hand how important it is to build relationships with them. The Service/Dealer attendance at TMC is very minimal. There were a total of 21 at the last meeting. I spoke to one person that was there and I will give you a comment one of them shared with me. "I have learned personally first hand that as Dealers and Fleets work closely together and understand each other business and challenges, A partnership grows and the fleet Customer and Dealers Service improves ten fold."

How many are out there, A LOT or as we say in Arkansas A BUNCH.

I want to challenge each of you to contact your Service/Dealer and invite them to attend TMC. We need them here to help us meet these challenges that we face today. These people are a tremendous tool in helping us achieve our goals in today world.

Chairman's discussion

I have placed on the tables a brief questionnaire to help the officers in scheduling presentations on information that is of interest to the council. Please take the time to fill one out and leave on the table.

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Your participation in all events is important to the success of the council. We are looked at by other states as a leader in maintenance councils and the only way to stay that way is that we need involvement from all members. Item like sending in an RSVP when you receive the invitation and you know that you will be attending is one way that you can help. It is always easier to remove a person who is has to cancel at the last minute but it is harder to get more food for those that we didn't know were going to be there. If you are wondering how you can get involved just see one of the officers, Ed Szarmach, Kenneth Calhoun, Mike Jeffress or myself and we can point you to some areas that we can use your help. All of us can help by contacting others that you do not see here as well as friends in the industry inviting them to a future meeting.

With that said if there is anyone that is interested in becoming a presenter at future meetings please see Sarah Sheets or me.

One item that I saw on the questionnaires form the Last meeting was APU's. The January/February TMC Fleet Adviser has an article on tips to pick the right auxiliary heater.

With the annual meeting just around the corner it is time to begin to accept nominations for next year's officers. Any nominations can be submitted to any of the officers.

The Arkansas Trucking Associations annual meeting will be taking place at the Embassy Hotel in Rogers on May 8th and 9th. More information on this can be found on the website www.arkansastrucking.com

An event that is coming up March 27 - 29 is the Louisville Truck Show.

New Business/Old Business

Is there any other new business from the audience at this time?

If not, I would like to ask for a motion to adjourn the business meeting at this time, is there a second? All in favor? Motion Passed, lets each lunch...

Carl Tapp said a prospective member wanted to find out if we provided Brake and Federal Inspector training. Kenneth had found one place, the University of Michigan Transportation Safety dept. that makes this training available. You go to them or they come to you. Then, your guys are certified by an outside agency. We formed a committee Mike Jeffress (Maverick), me (PAM), James Berry (McKee Foods), and Kenneth Calhoun (United Engines) to investigate where else training was available, from whom, how much \$\$\$, and how we would have something to do with it (as a Maintenance Council) for our interested membership.

Tim Wilson from P.A.M. Transport brought up a device to bypass speed sensor were the driver would have no speed limit at all and they had found it in one of there truck then found on the Internet at www.fastertrucks.com

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Presentation

Wireless Roadside Safety Inspection Research Program Presentation

Presenters – Thank you to Mr. David Mendez and Mr. Kris Zinszer, both with XscapeEz, LTD, and Mr. Steve Keppler from CVSA as they bring us information about the Wireless Roadside Safety Inspection Research Program. Unfortunately, Mr. Keppler was not able to join us due to traveling issues, but we thank him for the information and effort he has put forth

Wireless technology is something that is quickly being integrated into our industry and this is one of the many ways that we will see it implemented

Questions and/or concerns broached as recalled from notes taken during the meeting:

Q&A:

1. Whenever enforcement personnel access the vehicle wireless, the fleet wants to know when, where and the results
2. Whenever enforcement runs a wireless inspection, the fleets wants all results run thru the system so to get credit for good reports as well as bad – acknowledgement of the event occurred to benefit both private and public entities
3. Cost is high for the ROI
4. Ownership of data is concern
5. Is technology advanced and proven enough for this environment, e.g. sensors are not dependable
6. Can the data be accessed from the back office for analysis by fleets
7. ROI is difficult similarly with PrePass – drivers like it; however, the fleets struggle to identify the return
8. Regarding SDMS: Wheel condition should be included because they are critical to the trucks performance, hence safety
9. Will this do away with dot annual inspection.
10. Is the technology of the trucks advanced enough to do the wireless roadside inspections?

Announcement

Ed Szarmach will be presenting a report of the upcoming Technicians challenge. Ed announced that we will be having a meeting of the Technician Championship Committee after the presentation today and also noted that he needed help in getting donations for prizes.

Our next meeting will be in Little Rock on April 8.

Dismissal